

EAST WEST BANCORP, INC.

STOCK OWNERSHIP GUIDELINES FOR DIRECTORS

Last approved: 2/8/2018

Approval: Nominating/Corporate Governance Committee

In order to align more directly the interests of members of the Board of Directors and shareholders, East West Bancorp is establishing the following stock ownership guidelines for directors: 3 times annual cash retainer.

Ownership can be by direct or beneficial ownership of common shares or by ownership of restricted stock.

These guidelines should be met within five years of the date of election. These guidelines do not require the purchase of common stock but officers are expected to refrain from selling any shares until the guidelines are met.